

For Six Month Period Ending **1 OCT 1993**  
(Insert date)

Name of Registrant **CORPORACION DE FOMENTO  
DE LA PRODUCCION**

Registration No. **401**

Business Address of Registrant **ONE WORLD TRADE CENTER, SUITE 5151  
NEW YORK, N.Y. 10048**

**I—REGISTRANT**

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?  
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?  
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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## II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

*Name of foreign principal*

*Date of Termination*

9. Have you acquired any new foreign principal<sup>1</sup> during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

*Name and address of foreign principal*

*Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals<sup>1</sup> whom you continued to represent during the 6 month reporting period.

CORPORACION DE FOMENTO DE LA PRODUCCION (CORFO-CHILE)

## III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

CORPORACION DE FOMENTO DE LA PRODUCCION (CORFO-CHILE)

- A. ACTED AS PAYING AGENT FOR THE SERVICING OF LOANS UNDER FOREIGN CREDIT AGREEMENTS, WHICH DURING THIS PERIOD AMOUNTED TO APPROXIMATELY \$83,570,000.00.
- B. DURING THIS PERIOD WE HAVE PREPARED AND EDITED THE PUBLICATION "CHILE ECONOMIC REPORT", A MONTHLY NEWSLETTER WHICH PROVIDES CURRENT INFORMATION ABOUT THE CHILEAN ECONOMY. THE MOST FREQUENT SUBJECTS ARE FINANCE, FOREIGN INVESTMENT, AGRO-INDUSTRIAL DEVELOPMENT, TRADE AND TECHNOLOGY.

<sup>1</sup>The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity<sup>2</sup> as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

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<sup>2</sup>The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

## IV—FINANCIAL INFORMATION

## 14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.<sup>3</sup>

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
APRIL 1993 THRU SEPTEMBER 1993	CORPORACION DE FOMENTO DE LA PRODUCCION (CORFO CHILE), AFFILIATES AND OTHER CHILEAN ENTITIES.	SERVICING OF DEBT AND NEW YORK OFFICE EXPENSES.	\$84,248,000.00

SEE EXHIBIT 14-A (ENCLOSED)

\$84,248,000.00  
Total

## (b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value<sup>4</sup> other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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<sup>3</sup>A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).  
<sup>4</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

## 15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
4/1/93 - 9/30/93	DETAILS IN EXHIBIT 15 (ENCLOSED)		\$628,307.33

\$628,307.33

Total

## 15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value<sup>5</sup> other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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## (c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value<sup>5</sup> in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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**V—POLITICAL PROPAGANDA**

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

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<sup>5</sup>Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts    ☐ Magazine or newspaper articles    ☐ Motion picture films    ☐ Letters or telegrams  
☐ Advertising campaigns    ☐ Press releases    ☐ Pamphlets or other publications    ☐ Lectures or speeches  
☐ Other (specify) \_\_\_\_\_

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials    ☐ Newspapers    ☐ Libraries  
☐ Legislators    ☐ Editors    ☐ Educational institutions  
☐ Government agencies    ☐ Civic groups or associations    ☐ Nationality groups  
☐ Other (specify) \_\_\_\_\_

21. What language was used in this political propaganda:

- ☐ English    ☐ Other (specify) \_\_\_\_\_

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

## VI—EXHIBITS AND ATTACHMENTS

### 25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

- Exhibit A<sup>6</sup>    Yes ☐    No ☐  
 Exhibit B<sup>7</sup>    Yes ☐    No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

<sup>6</sup>The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

<sup>7</sup>The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.



## 26. EXHIBIT C

If you have previously filed an Exhibit C<sup>8</sup>, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

## 27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)


  
MANUEL TUBINO

VICE PRESIDENT

CORPORACION DE FOMENTO DE LA PRODUCCION

Subscribed and sworn to before me at ONE WORLD TRADE CENTER, SUITE 5151, NEW YORK, N.Y. 10048

this 28TH day of OCTOBER, 19 93

  
HERBERT GROSS  
Notary Public, State of New York  
(Signature of notary or other officer)  
Qualified in New York County  
Certificate filed in New York County  
Term expires: December 21, 1994

<sup>8</sup>The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE  
REGISTRATION UNIT  
CRIMINAL DIVISION  
WASHINGTON, D.C. 20530

**NOTICE**

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OMB-64--- Supplemental Statement):

Yes \_\_\_\_\_ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes \_\_\_\_\_ or No \_\_\_\_\_

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

  
\_\_\_\_\_  
Signature

MANUEL TUBINO

Please type or print name of signatory on the line above

VICE PRESIDENT

\_\_\_\_\_  
Title

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NOTE: IN COMPLIANCE WITH THE REQUIREMENTS OF DISSEMINATION REPORT OMB 1105-0006 (SEE FIVE PHOTO-COPIES ATTACHED). TWO COPIES OF THE MONTHLY CHILE ECONOMIC REPORT HAVE BEEN FILED WITH THE DEPT OF JUSTICE, INTERNAL SECURITY, WASHINGTON DC 20530.

EXHIBIT 14 - A  
APRIL 1993 SEPTEMBER 1993  
(IN THOUSANDS OF U.S. DOLLARS)

SOURCES OF FUNDS

PAYMENTS

		REPAYMENT OF LINES OF CREDIT	EXTERNAL DEBT AND FINANCE CHARGES	TRANSFERS TO HEAD OFFICE IN CHILE	PAYMENT OF PURCHASES OF COAL & CRUDE OIL	SERVICES & GENERAL FREIGHT ON CRUDE OIL	CIF VALUE PURCHASES AND OTHER PAYMENTS	NEW YORK OFFICE EXPENSES	MONTHLY TOTALS
APRIL									
CORFO - CHILE		0	10,354	0	0	0	0	84	10,438
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0	0	0
APRIL	TOTALS .....	0	10,354	0	0	0	0	84	10,438
MAY									
CORFO - CHILE		0	17,612	0	0	0	0	109	17,721
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0	0	0
MAY	TOTALS .....	0	17,612	0	0	0	0	109	17,721
JUNE									
CORFO - CHILE		0	8,725	0	0	0	0	157	8,882
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0	0	0
JUNE	TOTALS .....	0	8,725	0	0	0	0	157	8,882
JULY									
CORFO - CHILE		0	11,539	0	0	0	0	96	11,635
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0	0	0
JULY	TOTALS .....	0	11,539	0	0	0	0	96	11,635
AUGUST									
CORFO - CHILE		0	763	0	0	0	0	124	887
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0	0	0
AUGUST	TOTALS .....	0	763	0	0	0	0		887
SEPTEMBER									
CORFO - CHILE		0	34,577	0	0	0	0		34,685
AFFILIATES AND OTHER CHILEAN ENTITIES									
INTERNATIONAL FINANCIAL INSTITUTIONS		0	0	0	0	0	0		0
SEPTEMBER	TOTALS .....	0	34,577	0	0	0	0		34,685
TOTALS BY PAYMENT CATEGORY FROM APRIL TO SEPTEMBER		0	89,570	0	0	0	0	578	84,246

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EXHIBIT 15

SUMMARY OF EXPENSES PAID BY  
CHILEAN TRADING CORPORATION

ON BEHALF OF

CORPORACION DE FOMENTO DE LA PRODUCCION  
CORFO-CHILE NEW YORK OFFICE  
FROM APRIL 1ST, TO SEPTEMBER 30, 1993

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15.1 TRAVEL EXPENSES .....	\$	10,012.29
15.2 PERSONNEL AND PUBLIC RELATIONS EXPENSES .....		4,048.17
15.3 CHILE ECONOMIC REPORT .....		55,679.53
15.4 SALARIES AND OTHER ADMINISTRATIVE EXPENSES ...		558,567.34
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TOTAL EXPENSES.....	\$	628,307.33
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CHILEAN TRADING CORPORATION  
FOR  
CORPORACION DE FOMENTO DE LA PRODUCCION

TRAVEL EXPENSES

VOUCHER No	DATE	BENEFICIARY/DESCRIPTION	AMOUNT
04-067	04/26/93	D. Pavez: daily travel allowance	\$214.75
04-070	04/26/93	AMERICAN EXPRESS	\$27.45
04-071	04/26/93	AMERICAN EXPRESS	\$180.00
05-071	05/24/93	D. Pavez: daily travel allowance	\$1,680.00
05-072	05/24/93	D. Pavez: airline ticket	\$966.95
05-098	05/26/93	AMERICAN EXPRESS	\$525.00
05-098	05/26/98	D. Pavez: daily travel allowance	768.73
05-099	05/26/93	AMERICAN EXPRESS	\$831.76
06-055	06/21/93	AMERICAN EXPRESS	\$1,261.96
07-083	07/23/93	AMERICAN EXPRESS	\$157.46
07-093	07/28/93	D. Pavez: daily travel allowance	\$960.00
08-007	08/02/93	Miscellaneous Expenses	\$42.40
08-083	08/30/93	AMERICAN EXPRESS	\$2,213.95
08-083	08/30/93	AMERICAN EXPRESS	\$181.88

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Total April 1st, to September 30, 1993    \$10,012.29  
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CHILEAN TRADING CORPORATION  
FOR  
CORPORACION DE FOMENTO DE LA PRODUCCION

PERSONNEL AND PUBLIC RELATIONS EXPENSES

VOUCHER No	DATE	BENEFICIARY/DESCRIPTION	AMOUNT
04-005	04/07/93	Restaurant Associates	\$830.51
04-053	04/19/93	Chilean Consulate	\$80.00
04-068	04/26/93	Miscellaneous Expenses	\$106.23
04-070	04/26/93	AMERICAN EXPRESS	\$1,273.05
04-086	04/28/93	Council of the Americas	\$75.00
05-075	05/24/93	U.N. Chilean Mision	\$36.00
05-098	05/26/93	AMERICAN EXPRESS	\$336.77
06-027	06/01/93	Miscellaneous Expenses	\$10.30
06-102	06/28/93	Miscellaneous Expenses	\$51.10
07-083	07/23/93	AMERICAN EXPRESS	\$577.91
08-006	08/02/93	Miscellaneous Expenses	\$66.00
08-083	08/30/93	AMERICAN EXPRESS	\$407.93
09-023	09/09/93	Miscellaneous Expenses	\$37.37
09-051	09/21/93	U.N. Chilean Mision	\$100.00
09-067	09/24/93	Chilean-American Foundation	\$60.00

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Total April 1st, to September 30, 1993      \$4,048.17  
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CHILEAN TRADING CORPORATION  
FOR  
CORPORACION DE FOMENTO DE LA PRODUCCION

CHILE ECONOMIC REPORT EXPENSES

VOUCHER No	DATE	BENEFICIARY/DESCRIPTION	AMOUNT
04-088	04/28/93	Miscellaneous Expenses	\$8.37
05-009	05/03/93	V. & M. Graphics, Inc.	\$894.00
05-034	05/07/93	AJC Graphics	\$1,536.07
05-054	05/17/93	The Postmaster	\$2,000.00
06-008	06/01/93	United Parcel Service	\$403.00
06-026	06/01/93	Miscellaneous Expenses	\$180.64
06-031	06/04/93	Moore Business Products	\$121.93
06-055	06/21/93	MPC Imaging Center	\$414.38
06-076	06/21/93	Hudson Printing Co.	\$20,690.15
06-077	06/21/93	Virgin Mailing & Distribution	\$3,112.43
06-078	06/21/93	Fredrick & Reese, Inc.	\$1,338.29
06-087	06/28/93	Hudson Printing Co.	\$7,313.78
06-095	06/28/93	The Postmaster	\$2,000.00
06-101	06/28/93	Miscellaneous Expenses	\$37.61
07-028	07/06/93	Fredrick & Reese, Inc.	\$321.73
07-048	07/12/93	MPC Imaging Center	\$700.16
07-067	07/16/93	Virgin Mailing & Distribution	\$982.77
07-080	07/23/93	MPC Imaging Center	\$552.52
08-005	08/02/93	Miscellaneous Expenses	\$3.75
08-024	08/02/93	Hudson Printing Co.	\$7,190.07
08-038	08/09/93	Fredrick & Reese, Inc.	\$293.59
08-050	08/16/93	Hudson Printing Co.	\$7,119.36
08-055	08/16/93	Virging Mailing & Distribution	\$981.16
08-065	08/20/93	The Postmaster	\$2,000.00
09-022	09/09/93	Miscellaneous Expenses	\$7.75
09-030	09/09/93	Fredrick & Reese, Inc.	\$317.46

TOTAL APRIL 1ST, TO SEPTEMBER 30, 1993 \$55,679.53  
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